

Washington State Good Sam President's Meeting
Cashmere, Washington
September 13, 2019

Meeting was called to order by Donna Amos, WA State Director, at 0916 hours. See attached Agenda and President's Sign-In Sheet.

No Items Were Presented by the Presidents for Voting There were no items suggested by the chapter presidents to be voted on at Cashmere. However, there is one item that came up during the meeting for which a motion was suggested.

Motion The State Treasurer and Director be bonded and that the State cover any costs required to do this. The motion was Seconded and Passed.

Other Items That Chapters Would Like a Discussion About The following items were suggestions for discussion or questions that were asked and a general discussion is necessary.

- Why were State dues raised last year?
 - Cost for almost everything continues to rise including:
 - Happy Wheels
 - Camping fees at Moses Lake going up \$5/night next year
 - It helps pay for all bills including entertainment
 - They haven't been raised in over 10 years
 - It was brought to a vote by a motion from a chapter president and the vote was unanimous
 - Jody Mason, State Treasurer, gave a complete breakdown (income and expenses) for Moses Lake 2019 and Lynden 2019 (see attached). Moses Lake lost \$1342 and Lynden made \$1197.
- Why does the State have so much money in its accounts?
 - This question came from a discussion that was not at a State function. That is why we have State meetings and why chapter presidents need to attend and participate.
 - The State has some significant bills, such as camping fees to Grant County Fairgrounds (\$15,504.41), that we have to have sufficient funds available to cover. The State checking account is approximately \$30,000.
 - The funds in the two CDs are emergency funds in case things were to suddenly get bad
 - It was asked who had the authority to use the CDs and the answer is that the Treasurer and Director, but only at the direction of the Presidents.
 - Next came the question about Bonding for the Treasurer and the Director, which was addressed previously in these minutes.
- Suggestions from the Chapters about what to do with the State funds
 - Sponsor tables manned by Chapter members at RV dealerships, Camping World, etc. to try and raise membership
 - Past history of trying this has had very limited success

- It takes a lot of time and effort that can be difficult to find
 - Make up flyers for each of the Chapters that we put at campgrounds, RV dealers, Camping World, etc.
 - Again, past history of doing this has had very poor success
- Suggestion that the State needs liability insurance
 - All fairgrounds require proof of liability insurance. This is provided by Good Sam International in the amount of \$1 million.
 - In addition, the State purchases golf cart insurance
 - The State also gets a banquet permit so that we are in compliance with laws regarding having alcohol, including in our rigs

Items That Were Brought Up for Discussion During the Meeting These items were brought up by the Presidents in attendance for discussion.

- What to do with members that pay dues but don't attend or participate in Chapter activities
 - This is a problem for most Chapters
 - There are no written guidelines from the Club or the State, so it is basically up to each Chapter to determine how they will handle it
 - Associate Memberships may help
- Chapter elections
 - Chapters are requested to have their elections in the fall with new officers taking over on January 1.
 - This would make the job of maintaining the contact list much easier
 - Currently, the contact list needs to be changed once or twice a month for about the first 6 months of the year
- There was no light on the stairs leaving the building last night and it was very difficult to see. Donna will look into it but it is suggested that you carry a flash light.
- It was suggested that people need to try and quiet their dogs. Some are barking continuously
- Look for new people that are by themselves and need to be helped out. Invite them to join you, make them aware of things going on, and make sure they have a ride if necessary.
- Donna was asked about an email she sent to Marcus Lemoinis, CEO of Camping World/Good Sam. He has said in a general email that if you are not happy, then he's not happy and asked for your comments. So, Donna responded telling him all the things she felt were wrong and that he was causing the decline of Good Sam, not us. She has gotten no response back. But you can also send him your comments. Maybe if enough of us do it, it will make a difference.

New Director Please support the new Director. He cannot do the job by himself. He needs some new staff members as well as a Secretary. Dave Cluett read aloud the duties of the State Secretary. Some are the formal duties provided in the State Standard Operating Procedures with additional notes and comments by the current Secretary Ron Belden (see attached).

Thank You Donna Amos thanked all the Chapter Presidents for all their hard work and support and wishes everyone the best in the future.

Adjournment The meeting was adjourned at 1021 hours.

Submitted by Ron Belden, WA State Secretary

GS PRESIDENTS' MEETING CASHMERE 2019

Has everyone signed in?

~~Minutes of previous meeting.~~

There were no items submitted that required a vote.

Here are some items that came up in emails to me.

1) WSGS monies and what to do with it? Why the dues was raised when we have **SO** much money. Dues were raised because of constant raise in costs of entertainment, etc. and the cost of printing Happy Wheels. (This was a suggestion from a chapter president)

JODY is here to put some meaning to the numbers.

What we spent for each state event:

Lynden	\$6,389.52 (2019)
Moses Lake	\$18,394.24 (2019)
Cashmere	\$7,930.35 (2018)

Contract requirements – minimum costs regardless of number of rigs.

Moses Lake will be raising their camping fees next year \$5 a day from \$25 to \$30.

Questions came as a result of a non-state meeting where GS funds were discussed because of a treasurer report at Lynden. The State meetings are held just for questions such as this. This is the place to discuss and also an opportunity to ask questions. It is where the State Team is available to answer those questions and prevents a lot of miss-information or interpretation. It is one reason why it is important and your job as a chapter president to be at the State meetings. The treasurer's report is only as accurate as the timeliness of the in-coming bills.

Suggestions for using the monies:

Sponsor a booth at RV shows around the State – Local chapters man those booths

Can't get chapters to come to state meetings why would we think they would do this. Also other states have tried this and nothing worth the time comes from it.

Good Sam days at Camping World is another good example. (My personal experience).

Suggest going to various campgrounds, camping equipment stores, sales lots that sell RV's and leave a supply of flyers for your chapter.

2) The State needs to carry liability insurance since we rent facilities for our state events.

Each year the State Director purchases a liability insurance policy for each venue as required by the fairgrounds. It is a one million dollar policy. Although each State Director has to apply for the insurance, National provides that policy free of charge.

We also purchase insurance for the golf carts that we rent.

I also purchase a banquet permit for each event. There are heavy restrictions on alcohol on fairgrounds property. Although we do not sell or serve alcohol, I can assure you there is wine, beer and other spirits at campsites. So a banquet permit allows that so we don't get in trouble, you don't get in trouble and the fairground doesn't get in trouble. That permit is always posted in the kitchen of each facility.

3) Discussion of what you do with those chapter members that don't attend meetings/campouts, snowbirds and don't have rigs anymore.

Sometimes it affects where meetings are held in terms of space available.



4) Chapter elections with new officers to take over 1/1/2020. This is a big bookkeeping issue with the State and National.

5) Help our new director – it is not a one or two person job. It is impossible without chapter help.

Stage decorations is a good example

And last, my personal thanks to those chapters and presidents that always helped me out.

President	If Proxy-Print Name	Signature
Apple Rovers/McInnis, Don		
Appleland/Stenerson, Dave		<i>Dave Stenerson</i>
Blue Mountain Sams/Hamilton, Marion		
Canyon Sams/Thomas, Byron		
Cariboo Trail Sams/Chiles, Bob		
Cheney Good Samers/Curry, Nancy		<i>Nancy Curry</i>
Daffodil Ramblers/Knudson, Jerry		
Deer Park White Tail/Kelley, Pamela		<i>Pamela Kelley</i>
Desert Drifters/Marsh, Keith		
Ft Vancouver Good Sams/Rochel, Jim		
Golden Campers/Scott, Rick		
Golden Threads/Boehm, Nancy		
Good Guy Sams/Smith, Barbara	<i>John Leaden</i>	<i>John Leaden</i>
Good Sam Sneekers/Laird, Kathy		
Hood Canal Sams/Giles, Donna	<i>Bobbie Simons</i>	<i>Bobbie Simons</i>
Lilac City Sams/Rhoads, Kelly		
Loceco Camper/Kirkman, Ken		
Military Sams/McReynolds, Randy		
North Kitsap Sams/Barrett, Sandy		
Panorama Sams/Sly, Bob		
Play It Again Sams/Thompson, Carol		
Red Haute Samantha/Humphrey, Dawn		
River City Sams/Shewfelt, Gary		<i>Gary Shewfelt</i>
Roamin` Wheels/Pantoja, Janet		<i>Janet Pantoja</i>
S. Kitsap Soggy Sams/Case, Steve		<i>Bruce Montgomery</i>
Sams of Puget Sound/Lewis, Glen		
Sams Twin Rollers/Reddick, Dave		<i>Lee Lihou</i>
Sandy Sams/Lihou, Lee		<i>Sony Peacock</i>
Section 8/Proctor, Sonny		
Single Sam of WA/Eggleston, Carol		<i>John C. Ward</i>
Skagit Sams/West, John		
Souder Sams/Ogg, Paul		
South Sound Sams/Dearth, Gloyd		
Sundowners/Monaghan, Carole		
Three Rivers Sams/Heath, Joretta		<i>Joretta Heath</i>
Tired and Retired Sams/Boyett, Jo		<i>Jo Boyett</i>
Tramper Sams/Pais, John		<i>John Pais</i>

President	If Proxy-Print Name	Signature
Valley Drifter	Jett, Dave	
WA Gateway Sams/Beers, Ivan		
What-Com's Good Sams/Archer, Max		

Ron

MOSES LAKE 2019

Income	Camping	\$ 14,916.00	
	Refund Damage Deposit	\$ 650.00	
	Good Sam Rally Support	\$ 500.00	
	Buttons	\$ 145.00	
	Sky Med	\$ 130.00	
	Good Sam Store	\$ 711.00	
	Total		\$ 17,052.00

Expenses	Fairground	\$ 15,504.41	
	Stage Decoration	\$ 326.64	
	Door Prizes	\$ 189.03	
	Donuts	\$ 118.83	
	General Supplies	\$ 50.56	
	Entertainment	\$ 1,609.58	
	Bingo Prizes	\$ 86.25	
	Permit	\$ 50.00	
	Printing	\$ 156.10	
	Golf Cart	\$ 200.00	
	Golf Cart Insurance	\$ 74.09	
	Goody Bags	\$ 28.55	
	Total		\$ 18,394.24

In the
RED - \$ 1,342.24

Moses Lake Food Bank \$ 76.82

LYNDEN 2019

Income	Camping	\$ 7,467.00
	Buttons	<u>\$ 120.00</u>

Total \$ 7,587.00

Expenses	Fairground	\$ 4,670.00
	Stage Decoration	\$ 36.33
	Pot Luck Decorations	\$ 6.59
	Door Prizes	\$ 141.30
	Donuts	\$ 191.76
	Ice Cream & Berrys	\$ 49.97
	Coffee Supplies	\$ 53.94
	Entertainment	\$ 800.00
	Bingo Prizes	\$ 72.86
	Permit	\$ 30.00
	Printing	\$ 78.26
	Golf Cart	\$ 160.00
	Golf Cart Insurance	\$ 74.08
	Hardware Supplies	<u>\$ 24.43</u>

Total \$ 6,389.52

In the
Black \$ 1,197.48